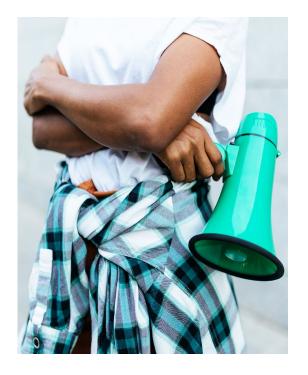


# Agenda









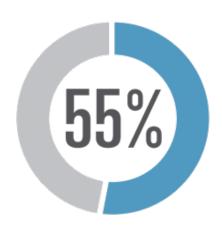
What is the KISX Card

**Process** 

Rollout to Employees

Q&A

## What is the KISx Card?



## Savings

Savings are 30-80% from Traditional Network Pricing

Average savings

55%



No Out-of-Pocket

Zero out-ofpocket expense



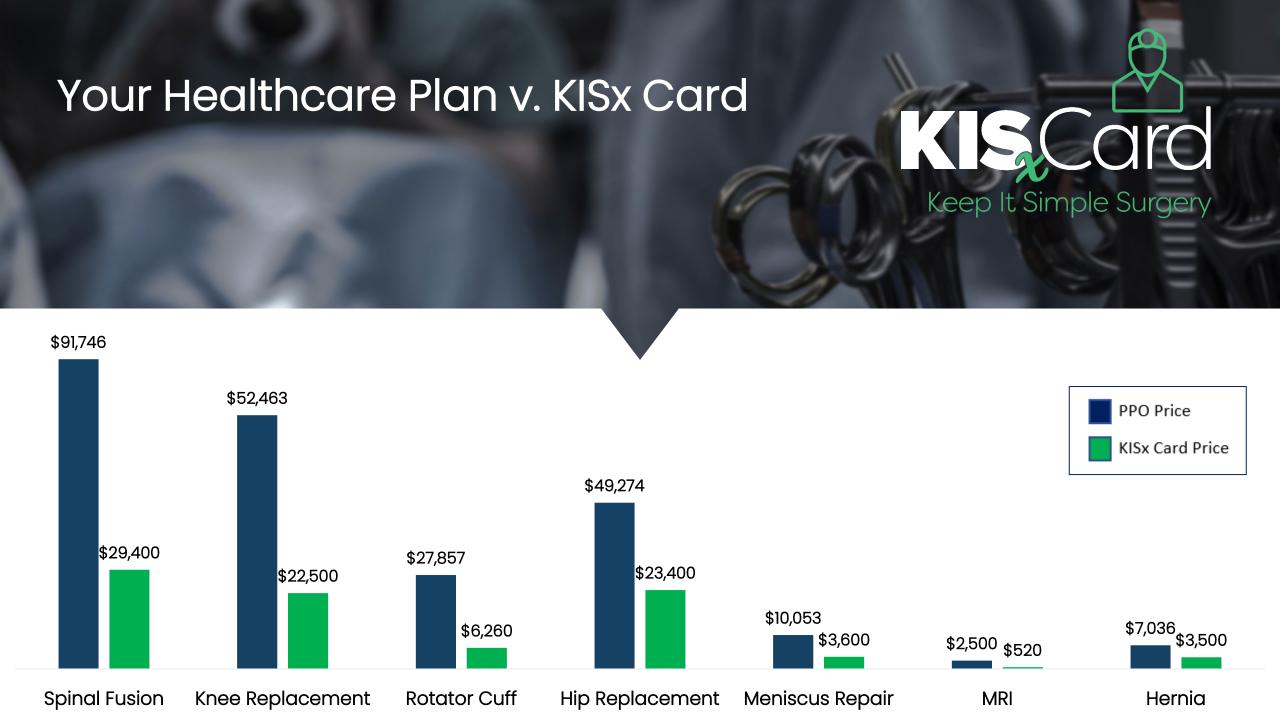
Procedures Covered

Over 400 procedures covered



**Near Care** 

Near Care – Average Patient Travel is 15-60 miles



## What is covered?



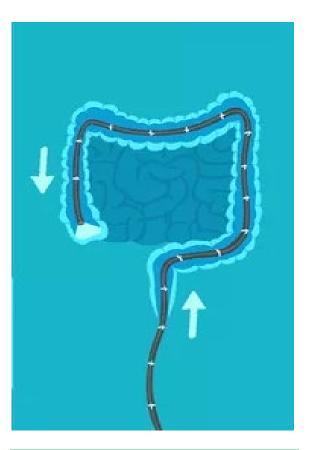
Orthopedics



General Surgery



Major Imaging



Colonoscopy

# Facilities of Excellence



- Board Certified
- Follows AMA Guidelines
- State Licensed
- Sub Specialist for Specific Procedure
- Medical Malpractice Review
- Infections/Readmission Records
- No Sanctions
- Prior KISx Card Success

## **Other Network Credentialing**

- Board Certified
- Follows AMA Guidelines
- State Licensed
- Sub Specialist for Specific Procedure
- Medical Malpractice Review
- Infections/Readmission Records
- Sanctions
- Prior KISx Card Success



# **Employee Process**

## Claims Process

7-14 Days Prior to Surgery



KISx Converts
Claim to a
No-Pay Claim



KISx Receives Funding Claim KISx Satisfies
Payment of Claim
Directly to Provider

KISx Submits
No-Pay Claim
to TPA or
Stop Loss Reporting
To Broker



**Uses Traditional Health Plan the** surgery costs \$30,000

**Using the KISx Card the** surgery costs \$10,000

**Employee pays \$0** Employer pays \$10,000



**Employee pays \$2,000 deductible** Employer pays \$28,000

PPO member needs surgery







IRS Requirements for HSA Members





**Employee pays \$1,500 deductible** Employer pays \$28,500

HSA member needs surgery & has NOT met their deductible



Uses KISx Card; the surgery costs \$10,000

**Employee pays KISx Card \$1,500** (IRS 1st dollar coverage) **Employer pays \$8,500** Employer REBATES Employee \$1,500 (after procedure)

**Employee has NO out-of-pocket costs after rebate Employer saves \$18,500** 









KISx Card: Surgery. Imaging. Simplified.

Join to learn more about Surgery and Imaging benefits that are available to you!

Text "kisx" to 64554

Or SCAN this to join!

Normal text messaging rates apply.

Text "STOP" to opt out. Text "HELP" for help

Receive up to 2 messages per month.

KISx Card, LLC

KISx Card rollout to your employees





# Utilization Reports

### **SAVINGS REPORT**



Total Gross Savings \$121,445	42 Procedures Completed
Total Net Savings <b>\$121,445</b>	Total Savings 54%

#### Procedure Listing

Procedure	Date of Service	Approx. Insurance Cost	KISx Card Cost	Gross Savings	% Savings	Incentives	Net Savings
MRI of Knee W/O Contrast	3/10/20	\$1,235	\$475	\$760	62%	\$0	\$760
CT Angiogram of Head AND Neck	3/25/20	\$3,086	\$1,160	\$1,926	62%	\$0	\$1,926
CT Scan of Abdomen & Pelvis without Contrast	4/14/20	\$1,858	\$450	\$1,408	76%	\$0	\$1,408
CT Scan of Abdomen & Pelvis without Contrast	5/27/20	\$1,858	\$450	\$1,408	76%	\$0	\$1,408
CT Scan of Lumbar Spine W/O Contrast AND x-rays of C,T,L spine	7/21/20	\$2,062	\$717	\$1,345	65%	\$0	\$1,345
Colonoscopy	7/31/20	\$3,846	\$2,250	\$1,596	41%	\$0	\$1,596
CT Scan without Contrast Single Body Part	8/07/20	\$1,050	\$560	\$490	47%	\$0	\$490
CT Scan without Contrast Single Body Part	8/11/20	\$1,050	\$560	\$490	47%	\$0	\$490
Arthroscopic Consult	10/14/20	\$700	\$300	\$400	57%	\$0	\$400
CT Scan of Abdomen & Pelvis without Contrast	11/30/20	\$1,858	\$485	\$1,373	74%	\$0	\$1,373
MRI of Knee W/O Contrast	12/08/20	\$1,235	\$486	\$749	61%	\$0	\$749
MRI with Contrast Single Body Part	2/25/21	\$1,525	\$685	\$840	55%	\$0	\$840
CT Scan of Abdomen & Pelvis without Contrast	2/26/21	\$1,858	\$485	\$1,373	74%	\$0	\$1,373
MRI of Knee W/O Contrast	4/02/21	\$1,235	\$685	\$550	45%	\$0	\$550
CT Scan of Abdomen & Pelvis with Contrast	4/19/21	\$1,443	\$485	\$958	66%	\$0	\$958
Initial Consult with Knee Injection at OSS	6/09/21	\$687	\$275	\$412	60%	\$0	\$412
CT Angiogram of Head AND Neck	9/28/21	\$3,086	\$1,270	\$1,816	59%	\$0	\$1,816

## **Executive Summary**

#### Complete

Arthroscopic Consult

Arthroscopy of knee, Anterior Cruciate Ligament (ACL) Repair or Reconstruction WITH INITIAL CONSULT

(2) Colonoscopy

Colonoscopy through CA

Consult Only through Colonoscopy Assist

(2) CT Angiogram of Head AND Neck

(2) CT of Chest and Abdomen & Pelvis W/ Contrast

CT Scan of Abdomen & Pelvis with Contrast (5) CT Scan of Abdomen & Pelvis without Contrast

CT Scan of Lumbar Spine W/O Contrast AND x-rays of C,

(2) CT Scan without Contrast Single Body Part

(2) Initial Consult at OSS

Initial Consult through CA

Initial Consult with Knee Injection at OSS

Initial Consult with Shoulder Injections at OSS

Initial Surgery Consult through PMD

(2) MRI Lumbar W/O

(3) MRI of Knee W/O Contrast

MRI of Single body part W and W/O contrast

MRI with Contrast Single Body Part

MRI without Contrast Single Body Part

Office Visit and Injection with US Guidance at OSS

## Total Knee Arthroplasty (Knee Replacement)

#### Not a Fit

General Inquiry X-Ray

#### Not a Fit - No Network Option

Colonoscopy

MRI without Contrast Single Body Part

Total Knee Arthroplasty (Knee Replacement)

#### Not a Fit - Not a Covered Procedure

Cataract Surgery General Inquiry Testing for Cancer Follow Up (3) Ultrasound

#### Not a Fit - Patient Unresponsive

Colonoscop



# careteam@getkisx.com



# **Testimonials**

"You helped us through such a long journey this past year... having the bundle all taken care of up front and knowing that I wouldn't need to produce anything for each office visit was tremendous!"

**KISx Patient** 

Very fast and friendly!! Great help!!"

KISx Patient Ashville, NC "We've had an employee use the KISx Card. He had a great experience said it was easy to use and they had his wife's appointment scheduled in 2 days! Best of all- it truly cost nothing!"

HR Director St. Louis, MO "It was difficult getting the doctors orders, but KISx battled for me. They called the doctors office every day twice a day for two weeks. I am thankful for that."

KISx Patient Illiopolis, IL

"Recently, I had an opportunity to take advantage of the KISx Program offered by my employer. I had a wonderful experience every step of the way, whether with the efficiency of KISx working with me or the excellent care and compassion of the orthopedic specialists who performed my surgery and follow up. I received a significant dividend for using the program and at the same time I was also able to save my employer a large sum of money. I would recommend this program to anyone."

KISx Patient Mechanicsburg, PA

