



# Better Benefits

for Hospitals and Health Systems



Hospitals and health systems take pride in delivering the best patient care and the healthiest outcomes possible. But when it comes to administering an effective employee benefit plan, they look to experts. That's where we come in.

## Experience and Expertise That Serves You Better

With nearly 50 years of earned industry expertise and nearly 80 hospital and health system clients, it's safe to say we understand your unique challenges and opportunities and are qualified to help you solve them.

EVHC takes a consultative approach in helping you design the best solution to help you face your challenges head on. Our experience serves both small, rural hospitals to some of the largest health systems in the nation with thousands of employees. From domestic utilization and care management program integration, to tiered plan design and reimbursement methodologies, we have the tools and expertise to help create the most functional and cost-effective benefit plan to fit your needs.

## More Savings With In-house Care

Every employee that goes to one of your competitors is money out of your pocket. That's why one of our main focuses is on keeping care within your domestic network rather than a PPO network that contracts with all providers. With a customized provider network search engine, we can encourage domestic utilization by showing your providers first. Our solutions can work seamlessly with your internal care management and clinical networks. And, if your hospital or health system has friendly or affiliated partnerships, we can design an approach that includes those systems at various tiers or reimbursement models.

## EVHC Delivers Flexible Tiered Plan Offerings

When a new hospital client sought a flexible program for its members, EVHC customized a 4-tiered benefit plan design:



Services from providers within their health system had the lowest out-of-pocket expenses.



The plan also offered a national PPO for services from providers in "wrap-around" network.



. The plan offered slightly stepped down benefits for services provided by a "friendly" competitor with whom the hospital was affiliated.



Non-network services had the highest out-of-pocket costs for members.

# EVHC Delivers a Customized EPO Plan

When a new large health system client wanted a flexible Exclusive Provider Organization (EPO) program for its employees, EVHC customized a domestic managed care plan design.

The health system's members had to remain within the system for nonemergent services that were offered and available within the client's health system. We worked with the system's delivery team to compile and maintain an online list of services and domestic provider demographic information.

Members seeking care outside the health system had to obtain an approved online referral.

## Flexible Integration

When you work with large carriers, you play by their rules. But with EVHC, we play by yours. Our programs are designed to fully integrate with your affiliated partners and work alongside the programs you already have in place – including pharmacy benefit managers, stop-loss, and wellness programs. We keep your best interests at the forefront by working with your program coordinators and clinical teams to create guidelines that help you get the most out of your benefit plan. We look at it as combining the best of our programs with the best of yours to create a custom solution that aligns with your best practices and business goals.

## Insights Into Your Utilization

Have you ever wondered why your employees choose to go to another facility for healthcare and how much you're paying for those services? Our robust analytics and reporting capabilities help you recognize non-domestic instances of care through data related to plan utilization. We can pinpoint where leakage occurs, identify why it's happening and offer comprehensive strategies to drive employees back to your facility to receive the healthcare they need. We can also provide direct access to our data analytics tool and data extract feeds to partners as needed.





**Contact us today to learn more about how we can serve your hospital or health system.**

